



LCTA COMMISSION STRUCTURE

NEW BUSINESS COMMISSION

All new business written will earn 15% commission for the first year of the policy.

RENEWAL COMMISSION

Commissions are processed, and checks are mailed by the 1st of each month. Checks are not issued when earned commission is less than \$50; however, a check will be issued when the commission earned is over \$50.

Commissions are paid on premium payments received during the month. Commissions are not paid on expense constant, fees, or deposits. They are also not paid on any premium obtained through in-house or outside collection companies.

| Rate | Total Book of Business Written Premium Amount |
|------|---|
| 7% | Less than \$100,000 |
| 8% | \$100,000 - \$249,999 |
| 9% | \$250,000 - \$499,999 |
| 10% | \$500,000 - \$999,999 |
| 11% | \$1,000,000 - \$1,999,999 |
| 12% | \$2,000,000 - \$2,999,999 |
| 13% | \$3,000,000 or greater |